

Compaq and mySAP.com

# Redefining e-Business



**COMPAQ**

Global Partner™  
**mySAP.com**  
Technology



# e-Business without boundaries

As businesses of all sizes depend more on real-time data from trading partners to make decisions and transact business, their system demands grow exponentially. Data must be instantly available and accurate, even as it grows in volume, diversity and complexity.

To overcome those challenges, Compaq and SAP have integrated the performance, reliability, scalability, and simplicity of Compaq solutions with the innovative mySAP.com™ business environment. The result is an open, collaborative solution that lets employees, partners and customers in different enterprises work together as one, spanning enterprise boundaries to make e-business more efficient.

## Innovative high-velocity platforms

Compaq solutions offer virtually unparalleled performance for high-intensity enterprise computing. Compaq platforms consistently set new benchmarks for SAP performance on Windows NT, Windows 2000 and UNIX systems.

Always in pursuit of better performance, we're setting new benchmarks all the time. We invite you to see for yourself at:  
[www.sap.com/benchmark](http://www.sap.com/benchmark)

# Radical simplicity

The mySAP.com™ environment revolutionizes how users interact with the people and processes that enable them to do their jobs. Personalized, role-based interfaces improve user effectiveness while reducing training expenses. So costs are slashed and productivity soars. With Compaq, that simplicity extends throughout your computing infrastructure, making it easier to plan, deploy, operate and manage your mySAP.com™ solution.

Compaq simplifies planning, deploying and operating SAP solutions with unique online tools and resources developed from our vast experience with SAP implementations at companies around the world.

## Leadership with SAP

- > Nearly 50% of all SAP customers who deploy on Microsoft Windows NT choose Compaq platforms — more than our top four competitors combined
- > Over half of all SAP Linux customers deploy on Compaq.
- > Compaq was designated Most Valuable Partner by SAPMarkets, a global provider of Internet marketplace solutions

And Compaq systems are the most manageable you can buy, with built-in management tools and features like Compaq Insight Manager that simplify management and improve uptime. Together, Compaq, SAP and Microsoft have created a variety of country-specific starter kits that speed and simplify implementation. These pre-packaged, pre-tested application solutions and building blocks are designed for rapid installation, predictable performance and uninterrupted availability.

## Scalability and flexibility

The wide access and open nature of your mySAP.com™ environment can make system demands unpredictable. Compaq platforms provide the fast and flexible capacity management and dynamic architectures you need to keep pace. For storage, Compaq *StorageWorks™* platforms and *SANworks™* storage management software provide outstanding flexibility for dynamic, limitless storage growth. And Compaq's proven track record with multi-platform environments gives customers the confidence to rely on Compaq for a broad range of SAP architectures. In fact, Compaq *Tru64* UNIX is the most Windows NT-friendly UNIX in the industry, for seamless interoperation in heterogeneous environments.

Not only do Compaq solutions scale up as your data expands, they scale out — making laptop and handheld access devices a seamless extension of your enterprise.

## Mission-critical reliability

With your business, your customers and your partners depending on your mySAP.com™ system, availability and reliability become make-or-break business priorities. All Compaq platforms are designed with innovative fault-tolerant features that help eliminate downtime and disruption. And Compaq provides everything you need for data protection — from server clusters to mirrored sites located halfway around the globe.


You can also be confident that your Compaq and SAP solution is tested, tuned and optimized for absolute reliability. Compaq collaborates with SAP from product development to customer support, working alongside SAP engineers to develop, prove, benchmark and support SAP solutions across the full range of Compaq technology.

For example, at Compaq SAP Solution Centers around the world, we work together with other industry partners and customers to:

- > Provide custom sizing services at no cost to prospective customers
- > Perform integration engineering that ensures robust, optimized and rapid installations
- > Develop and publish operational best-practices
- > Perform proof-of-concept and custom platform testing to minimize risks for our joint customers
- > Enhance mySAP.com™ support capabilities

## SAP-on.Compaq.com

This mySAP.com portal brings the benefits of mySAP.com Workplace quickly and effortlessly to your desktop. It makes getting started in the collaborative world of mySAP.com easier than you ever imagined.



# Complete solutions for mobile computing

Business has entered an era of computing where information can be accessed from anywhere, any time, often using wireless devices with pocket-size dimensions. With mySAP.com™ Mobile Business solutions and Compaq as your enterprise platform, you can take full advantage of these new possibilities. Only Compaq offers the end-to-end innovations you need for successful Internet-based mobile solutions, from the Compaq iPAQ desktop Internet device, TaskSmart™ Web caching servers and iPAQ pocket PCs.

## Unmatched services

With Compaq Global Services, mySAP.com™ customers can count on a single point of accountability for services to plan, deploy, implement, manage and support their systems. Compaq services can help SAP customers extract the full value and functionality from their investments.

Compaq also offers the flexibility to engage services at whatever level is right for you. From implementing automated archiving to finding low-cost ways to rapidly acquire the right software, no one has more SAP experience than Compaq Global Services.

*Compaq Global Services is one of the largest, most advanced service organizations in the world. We offer 24-hour service and support, 365 days a year.*

- > 30,000 employees in 114 countries*
- > Services delivered in over 200 countries*
- > 24 x 365 Business Critical Support*
- > 3400+ Microsoft Certified engineers*
- > 3900 experienced UNIX engineers*

## Ten reasons to choose Compaq and mySAP.com™

- 1. Proven results**  
SAP customers choose Compaq more often than any other platform. That experience, honed at over 10,000 joint implementations globally and at Compaq itself, ensures proven, tested solutions.
- 2. Complete, integrated solutions**  
Compaq is a one-stop resource for innovative computing products, from *iPAQ™* internet devices and hand-held PCs to storage and networking products — all integrated into complete solutions for seamless SAP implementations.
- 3. Performance leadership**  
Compaq platforms consistently deliver record-breaking SAP benchmarks for both Microsoft Windows 2000 and *Tru64™* UNIX environments.
- 4. Superior integration**  
Thousands of joint implementations, years of engineering collaboration and ongoing joint development result in reliable integration between SAP and Compaq solutions — guaranteed.
- 5. Continual improvement**  
Compaq consistently wins SAP awards of achievement around the world, underscoring our commitment to meeting SAP customer needs.
- 6. Guaranteed scalability**  
Compaq solutions scale up to the data center and out to the mobile user — ensuring long system life and investment protection, while the mySAP.com™ platform-independent architecture allows easy incorporation of new technologies.
- 7. Platform flexibility**  
Compaq's leadership in Microsoft Windows NT, Windows 2000 and Linux installations, coupled with our Windows NT-friendly *Tru64* UNIX operating system, enable you to optimize multi-platform mySAP.com solutions.
- 8. Lower total costs**  
Compaq platforms are the most manageable in the industry, saving time, reducing costs and eliminating unplanned downtime for SAP solutions.
- 9. Award-winning global services**  
Thanks to years of experience in planning, deploying and operating SAP solutions, Compaq Global Services put unmatched technical experience at your disposal, from one of the world's most respected global service organizations.
- 10. Innovative solutions**  
Compaq and SAP are leading industry innovators. Compaq products have won awards for innovation in everything from product design to how they address international standards and other global marketplace issues.



For more information on Compaq and mySAP.com™ solutions, please visit:  
[compaq.com/partners/sap](http://compaq.com/partners/sap)

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